

**FORLIANCE** initiates, finances, creates and manages robust nature-based climate projects and integrates them into sustainability strategies with our clients to achieve their Net Zero Carbon targets. Together with our global partners, and our 40+ team members in ten countries, we strive to create intact forests and ecosystems that positively impact our climate, biodiversity and human well-being. We offer companies effective solutions for climate protection by developing individual climate protection strategies.



To support our carbon solution activities, we are looking for a

## Carbon Projects Origination Manager

### YOUR TASKS:

- Origination of nature-based projects for voluntary carbon schemes, with a focus on the initiation of new opportunities
- Assessing, prioritizing and structuring early-stage carbon projects, including the coordination of feasibility studies and concept notes as well as the initiation of project implementation
- Pro-actively engaging and growing our network of local project implementation partners, project scouts and cooperation partners
- Strategy development to improve and deliver highest quality climate action
- Close collaboration with our technical specialists to initiate and support the project implementation as well as carbon certification in accordance with international standards
- Strategic alignment with the commercial teams to structure the project pipeline and to cover the demand of carbon credits and customized carbon projects in quality and quantity

### YOUR PROFILE:

- Strong expertise in the fields of climate change mitigation, carbon markets, forest carbon projects and other nature-based solutions
- Proven track record of building successful partnerships, including the ability to negotiate mutually beneficial terms
- At least 2 years' experience in a role requiring strong international communication skills
- University degree in economics/resource management/forestry/sustainability or related fields
- Professional experience in Latin America, Africa and South-East Asia is an advantage
- Strong organizational and process management skills
- Proven ability to work remotely
- Fluent English and Spanish is a requirement; German, French or additional languages are an advantage
- Willingness to travel

This is a full-time position. Workplace is Europe. Starting date as soon as possible. We look forward to receiving your application in English with CV, a description of your expertise and your salary expectation to [jobs@forliance.com](mailto:jobs@forliance.com)



**Uschi Dellian**  
Manager HR & Office



### WHAT WE OFFER:

- Collaboration in an international interdisciplinary and dynamic team
- Exciting field of work at the interface between business and climate protection
- A casual work environment with impact
- A comprehensive introduction to our team and processes while providing the space to develop your own solutions – new ideas are expressly welcome
- Regular training and capacity building



### OUR MISSION:

#### We let values **GROW**:

- we grow well financed, managed and monitored forests and ecosystems
- we grow long-term alliances with project stakeholders and clients
- we grow financial mechanisms and payment for ecosystem services to scale and improve projects
- we grow transparency and traceability through robust carbon standards, digital solutions, and earth observation technologies
- we grow the competency of our team by trainings, education and onboarding world leading experts

#### We create positive impact on our **CLIMATE**:

- we partner with implementation organizations, international investors and development banks to develop the most robust climate projects
- we help industry clients to account and manage their greenhouse emissions
- we monitor, report and verify impact and results of performance indicators
- we create climate solutions that are based on scientific research
- we initiate transformation to fight climate change and to achieve carbon targets.

#### We take **ACTION**:

- we mobilize finance for ecosystem services and develop new integrated value chains together with local stakeholders
- we use nature to build robust and proven carbon sinks by applying internationally recognized carbon standards and methodologies
- we turn carbon reduction plans into concrete action, and projects
- we think new ways and combine proven nature-based solutions with innovative financial mechanisms and state-of-the-art technology
- we unlock new climate action project types and promote developing of new methodologies for carbon sinks